## Markets

## **Cold Storage Firm Lineage Seeks Up to \$3.85 Billion in IPO**

- REIT offering 47 million IPO shares for \$70 to \$82 each
- Firm could have a market value of as much as \$19.2 billion



Lineage has 482 warehouses with 3 billion cubic feet of capacity as of March 31. Source: Business Wire

## By Amy Or and Bailey Lipschultz

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Temperature-controlled storage and logistics giant <u>Lineage Inc.</u> is seeking to raise as much as \$3.85 billion in its initial public offering.

Novi, Michigan-based Lineage is offering 47 million shares for \$70 to \$82 each, according to a <u>filing</u> with the US Securities and Exchange Commission confirming an earlier Bloomberg News <u>report</u>. The listing could give the real estate investment trust a market value of about \$19.2 billion, according to Bloomberg calculations.

The <u>Bay Grove Capital</u>-backed REIT's proposed debut would be one of the largest in the US since <u>ARM Holdings Plc</u>, and a rare sizable listing in the summer months. Aside from a handful in 2020 and 2021 when the pandemic disrupted travel, only three companies in the past decade

raised more than \$1 billion on US exchanges in July, data compiled by Bloomberg show.

Norway's \$1.7 trillion wealth fund has indicated an interest in buying as much as \$900 million worth of shares at the IPO price, according to the filing.

Lineage's listing is good news for the 20 underwriters and other financial institutions named in its filings. US IPO volume recovered in the first six months of this year from a relatively quiet period, with companies raising more than \$21 billion. That's the best start to a year since 2021, but well below the average in the decade before the pandemic, the data show.

Other companies that have launched US first-time share sales this week include KKR & Co.'s software company OneStream Inc., which could have a market value of as much as \$4.4 billion in an IPO, Bloomberg News has reported.

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Lineage, led by Chief Executive Officer Greg Lehmkuhl, has 482 warehouses with 3 billion cubic feet of capacity as of March 31, the filing shows. Bay Grove will continue to have a majority of the voting power following the IPO.

The company had a historical net loss of \$96.2 million on revenue of \$5.3 billion in 2023, compared with a net loss of \$76 million on revenue of \$4.9 billion a year earlier, according to the filing.

Lineage is expected to price the offering after the market close on July 24, according to terms of the offering seen by Bloomberg News.

The joint bookrunning managers include <u>Morgan Stanley</u>, <u>Goldman Sachs</u> <u>Group Inc.</u>, <u>Bank of America Corp.</u>, <u>JPMorgan Chase & Co.</u> and <u>Wells</u> <u>Fargo & Co.</u> KKR is its lead financial adviser. Lineage plans for its shares to trade on the Nasdaq Global Select Market under the symbol LINE.

- With assistance from Ryan Gould

(Updates in fourth paragraph with cornerstone investor.)

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